AnewAmerica’s mission is to promote the long-term economic empowerment of new Americans - new citizens, immigrants, and refugees - and to encourage their full participation in the political, social and cultural growth of America.

Berkeley: 1918 University Ave, Suite 3A, Berkeley, CA 94704 T: (510) 540-7785
Oakland & Concord: 1470 Fruitvale Avenue, Suite 5, Oakland, CA 94601 T: (510) 532-5240
Richmond: 17922 San Pablo Avenue, Richmond, CA 94805 T: (510) 540-7785 ext. 322
San Jose: (408) 351-3620

www.anewamerica.org

Cover Artwork by Hang Phan, AnewAmerica Class of 2008, na2_ho7@yahoo.com.
### Financials

**Summary for December 31, 2011**

Support & Revenue: $1,912,780 | Expenses: $1,507,174 | Net Assets: $504,463

Current Assets: $592,767 | Current Liabilities: $194,601 | Current Ratio: 5.7

### Board of Directors

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Sharon Miller  
Suki Mekonnen  
Teresa Alvarado  
Vera Stulov-

### Community Development & Social Responsibility

- **Corporate/Government Grants:** 49%
- **Foundations Grants:** 15%
- **Corporate Grants:** 20%
- **Individuals, Other, & In-Kind:** 16%
- **Programs:** 18%

### Community Development & Social Responsibility

- **AnewAmerica Green Business Certificate in products and/or operations**
- **Assistance in obtaining Bay Area regional green business certification through county programs**
- **Healthy Roots, AnewAmerica’s Gardening & Food Justice Project for Early Childhood Education**
- **Entrepreneurs Care Participation**

### Asset Development

Entrepreneurs receive coaching in:

- **Long-term financial planning**
- **Family & Business planning**
- **Credit education & repair**
- **Homeownership counseling & foreclosure prevention**
- **Accounting advice for family & business purposes**
- **Starting a retirement fund**

### Business Incubation

15-week Business Planning Course

Entrepreneurs learn how to:

- **Write a business plan**
- **Market their business**
- **Start a green, gender-friendly & socially responsible business**
- **Gain financial literacy skills**

Entrepreneurs receive:

- **3 years of technical assistance**
- **Specialized educational seminars**
- **One-on-one professional expertise coaching**
- **Access to technology at AnewAmerica & Comcast Computing & Communications Lab**

### Our Program

AnewAmerica provides new American immigrants and refugees living in all nine San Francisco Bay Area counties with a three-year microenterprise development program. Our model is rooted in asset building, business incubation, and community building through social responsibility.

### Our Mission

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1818 University Ave, Suite 3A, Berkeley, CA 94704  
T: (510) 540-7785

### Richmond

2400 8th Street, Suite 305, Richmond, CA 94803  
T: (510) 540-5240

### San Jose

105 Almaden Blvd., Suite 110, San Jose, CA 95110  
T: (408) 351-3620

### www.anewamerica.org

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### 2011 Donors

- **Government**
  - City of Oakland – Community Development Block Grant Program
  - City of San Jose – Community Development Block Grant Program
  - U.S. Department of Health and Human Services
  - Job Opportunities for Low-Income Individuals Program
  - U.S. Small Business Administration
  - Women’s Business Center Program
- **Corporates**
  - ABC Security Service, Inc.
  - Bank of America Foundation
  - Bank of the West
  - Bank of the West
  - Bank of the West
  - Insignia Bank
  - Citibank
  - CS Bank
  - Columbia Foundation
  - Delaware Community Foundation
  - East Bay Community Foundation
  - Fiduciary Family Foundation
  - Judith Anne Kaplan Fund
  - MI Southwest Fund
  - One Pacific Coast Foundation
  - Richmond Community Foundation
  - San Francisco Foundation
  - Walter and Elise Haas Fund
  - Vida Dance Foundation
- **Small Business & Non-Profit**
  - Beach Bubba’s Bake Shop
  - Berkeley Repertory Theater
  - Biology Lab for Whales, Inc.
  - Brinco International
  - Center for Restorative
  - Cobalt, Platuy, O’Flah & Bass LLP
- **Individuals**
  - Ana Carrión
  - Ana Lopez
  - Anahita Martinez
  - Anwar Khan
  - Aracely Cuevas
  - Ariadne Lakatos
  - Arkaul Singh
  - Artemio Rodriguez
  - Aureliu Stanciu
  - Aurelia Brainin-Meyers
  - Balakrishna Srinivasan
  - Benita Flores
  - Bhisma Prasad
  - Bhupindarpal Singh
  - Carolina Cruz
  - Carlos Rodriguez
  - Casandra Castaneda
  - Claudia Miranda
  - Claudia Merino
  - David & Sylviaansas-Fike
  - Deborah Flitchey
  - Dalirria M. Guban
  - Darlene Allen
  - Daisy & Dharma Julian
  - Elia A. Lopez
  - Elena Bueno
  - Enrique Roca
  - Frank Dohrmann
  - Gabriela Taver & Felipe Hernandez
  - Gabriele Driessen
  - Ira Villa
  - J.J. Vaager
  - Jason Macias
  - Jennifer Vasquez
  - John & Lynn Price
  - John Diaz
  - Juan L. González Jr.
  - Karen Nome
  - Karl Flamme
  - Kaz Mikesh
  - Kristy Watson & Robert Lattuvos
  - Laura Basham-Rowe
  - Lourdes Wong
  - María Michala Navarro
  - Maria Rodriguez
  - Mark Porter
  - Mark Quezado
  - Marilla Montgomery
  - Matthew Sohn
  - Mauricio Suarez
  - Melissa Suarez
  - Michelle Fernandez
  - Michel O’Flaherty
  - Nicole Ndikos
  - O.D. & L.E. Gimé Trust
  - Rachel & Ana Carbajal
  - Ramy Hameza
  - Roberto López
  - Rosa A. Pérez
  - Rosa Valenzuela
  - Sawaan Hadi
  - Steven Miller
  - Steva Naterina
  - Steve Lue
  - Tiff Hassler
  - Veli P. & Mina Lahdianen
  - Walter Thomas
  - William G. Harris
  - Xavier Alston

- **Volunteer Group of the Year:**
  - Aracely Cuevas
  - Diana Debbaboura
  - Matthew Sohn

- **Volunteer of the Year:**
  - Anastasia McFarland
  - Darlene Flitchey
  - Dalirria M. Guban
  - Deepa S. Seth
  - Diana Alson
  - Diana K. Allen
  - Daisy & Dharma Julian
  - Elia A. Lopez
  - Elena Bueno
  - Enrique Roca
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  - Gabriela Taver & Felipe Hernandez
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  - Ira Villa
  - J.J. Vaager
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  - Jennifer Vasquez
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  - Walter Thomas
  - William G. Harris
  - Xavier Alston

- **ABC’s of AnewAmerica**
  - Our 3-year Microbusiness Development Program

- **Program**
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- **Mission**
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**Staff**

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- Bank of the West  
- Bank of America Foundation  
- Wells Fargo Foundation  
- San Francisco Bay Area Community Foundation  
- Safeway  
- Walter and MK Gratitude Fund  
- Judith Anne Kaplan Fund  
- Columbia Foundation  
- Foundation Grants  
- Corporate Grants  
- Individual, Other & In-Kind  

**Community Development & Social Responsibility**

- AnewAmerica Green Business Certificate  
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AnewAmerica is cultivating vibrant, diverse businesses in our communities, creating jobs and empowering individuals to lift their families from poverty along the way. Our entrepreneurs come from 47 countries throughout the world. They are building the new American economy in the Bay Area.

**Juan Carlos Martinez**  
*Intra Upholstery*  
2209 American Ave., Suite 1C, Hayward CA 94545  
www.intraupholstery.com

Juan Carlos comes from a family of entrepreneurs — his grandmother was a knitter, his grandfather owned a bakery, and his aunts were seamstresses. Juan Carlos learned how to upholster from his father, and has followed the family tradition in successful artisan entrepreneurship. Juan Carlos owns and operates Intra Upholstery, which specializes in wall upholstery, custom furniture design, antique restoration, and general upholstery services.

**Maria Aquino Potter**  
*Gaia Natural Cleaning Services*  
http://gaiancs.com, (510) 406-8461

Maria decided to launch a green cleaning business after witnessing the harmful health impacts of conventional cleaning products. Maria’s green cleaning business is dedicated to using safe, environmentally friendly and biodegradable cleaning products. Maria states, “I am very concerned about the state of the planet. In every way possible, I want to implement steps that lead to less environmental impact and less waste.”

**Agnes Baariu**  
*Kenyan Safari Designs*  
(510) 587-1564

Agnes started Kenyan Safari Designs to bring Kenyan necklaces, earrings, carved wooden animals, bowls, utensils and other handmade African decor to the Bay Area. Agnes has a close relationship with the impoverished Kenyan women who make her products, and she is dedicated to helping them improve their lives. She currently sells Kenyan jewelry and artifacts at the Ashby Flea Market, and she is looking to open a storefront space this year.

**Yamile Santos**  
*Eagle’s Nest Daycare*  
(408) 676-7774

Yamile owns and operates Eagle’s Nest Daycare, where she cares for children in the South Bay. Yamile states, “Before AnewAmerica, I didn’t have many children in my daycare. Now, my daycare is full. AnewAmerica helped me to write my business plan and encouraged me to expand my business. They also helped me to receive a wonderful grant from the City of Sunnyvale.” Yamile plans to open a preschool in the summer of 2012.

**Dolma Chuteng**  
*Harmony Carpets*  
1223 Solano Ave., Suite 6 | Albany, CA 94706  
tibetbooks@msn.com  
510-525-7637 (by appointment only)

Dolma’s business, Harmony Carpets, specializes in designing and producing custom handmade Tibetan carpets, in both traditional and modern patterns. In Nepal, where her rugs are made, Dolma is helping impoverished communities to earn a livelihood. The natural wool used in her carpets is produced sustainably. The wool is handspun and dyed naturally using plants and minerals, and hand-woven by Tibetan artisans. As a single mother caretaking for her own mother, Dolma’s business helps her to support her family.

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